



2023 CONTRACT PROGRAM

Pricing effective December 1, 2022

NO SCREEN FEES!
ON ALL ORDERS
48 UNITS OR MORE

SANMAR
AUTHORIZED
DECORATOR

S&S FREIGHT
ACTIVWEAR ADVANTAGE





2023 CONTRACT PRICING

In this document you will find important information including pricing, lead time expectations, communication standards, and more.

CONTACTS:

Project & Pricing Inquiries

sales@allcountyapparel.com

Purchase Orders

orders@allcountyapparel.com

Billing

ar@allcountyapparel.com

Phone Support

[\(855\) 330-8371](tel:(855)330-8371)





2023 CONTRACT PRICING

Turnaround Time

Our standard lead time is 7-10 business days from receipt of all blank garments, art files, and approval.

Please allow additional time for personalizations, finishing services, carton labeling, special requirements, etc. Required sewouts and pre-production samples will increase turnaround time.

Rush Options:

1-2 Day - 100% upcharge

3 Day - 50% upcharge

5 Day - 30% upcharge

Rush projects must be approved by a sales rep. prior to the submission of a purchase order.

Peak Season:

Due to the influx in orders towards the end of the year, from Oct. 31 - Jan. 8 our standard lead time will be 10-15 business days. Rush options will be extremely limited and will be billed as follows:

5 Day - 50% upcharge

7 Day - 30% upcharge

Billing & Payment Options

All orders must be paid in full prior to production, unless your account has been authorized for credit terms.

- Credit applications are available upon request
- Credit card payments are subject to a 4% processing fee
- ACH payments are subject to a 1% fee, up to \$30.00
- Any bounced/returned checks will incur a fee
- Credit terms will incur a recurring 1.5% fee if past due

Certain charges may be added to your final invoice that were not originally provided in the estimate such as shipping, unforeseen unbagging/unfolding, carton labeling, sorting, special requirements, etc.

Artwork Requirements

Accepted files include .ai, .eps, or .pdf. All type and strokes must be converted to outlines. No raster elements or clipping masks are permitted, with the exception of art for process screen print projects.

Corel Draw and freehand drawn files must be exported as .eps files to be accepted. All files should have graphics and fonts converted to outlines/curves. Placed or linked images are not acceptable.

For embroidery, if you are providing any digitized file(s), .emb files are preferred and must be sent in required imprint size(s). Additionally, .dsb and .dst. files can be accepted. Separate files must be made/provided when sewing on flats and caps of the same logo.

Unaccepted files include any Microsoft documents, .jpeg, .bmp, .tif, .png, .gif. We will not accept any artwork that has already been color separated.

Spoilage Allowance

All orders are subject to a 3% spoilage allowance, and 5% on any orders containing polyester, nylon, spandex, lycra, rayon, and/or tri-blend apparel. In the event a reprint is required within this allowance, reprints will be subject to a reset fee.

Logo Placement:

1/2" leniency on either side towards the seams, or bottom of collar overall is deemed acceptable.

PMS Colors:

PMS Inks are within 90% acceptable range, depending on the coverage of the ink, what you are printing, and on the shift in color when printing on an underbase. No perfect match is guaranteed, nor is a match on a reorder guaranteed. All Pantone colors are mixed with our industry-leading mixing system, which uses precise gram scales to ensure closest color match.

Receiving Policies

When ordering garments from distributors, please reference the exact PO number corresponding with your project(s). If the number(s) on any parcel(s) does not match or exist in our system, your order will be delayed or returned to sender.

Blank garments can be drop-shipped to us at:

All-County Apparel
10 Dell Glen Ave
Lodi, NJ 07644

Orders will always be matched to the packing slip received. If individual counting is required, there will be a charge of \$0.10 per unit.

Garments received individually bagged and/or folded will incur a \$0.15 per unit fee which will be added to your final invoice.

Multiple orders shipped on the same PO# will incur a charge of \$0.15 per unit to sort properly and will also be delayed.

Special carton labeling/marketing requirements will incur a calculated per parcel fee.

Any garments left in our facility, without instruction, for more than 30 days are considered abandoned and will be discarded or donated.

Shipping & Handling

We are ready to assist with all your local courier, nationwide LTL, and worldwide freight arrangements.

Please speak with your sales representative about any drop shipping/fulfillment requirements for your order.

For more shipping and handling information, please see page 11.





2023 CONTRACT PRICING

SCREEN PRINTING

Add one color when a white underbase is required.

QUANTITY	1 COLOR	2 COLOR	3 COLOR	4 COLOR	5 COLOR	6 COLOR	7 COLOR	8 COLOR	9 COLOR	10 COLOR
24	\$2.83	\$3.59	\$4.42	\$5.25	-	-	-	-	-	-
48	\$2.79	\$3.91	\$5.25	\$6.84	\$8.46	\$10.08	-	-	-	-
72	\$1.97	\$2.68	\$3.44	\$4.51	\$5.50	\$6.57	-	-	-	-
144	\$1.61	\$1.99	\$2.46	\$3.08	\$3.67	\$4.35	-	-	-	-
288	\$1.23	\$1.44	\$1.80	\$2.17	\$2.57	\$3.04	\$3.55	\$4.10	\$4.65	\$5.20
600	\$0.99	\$1.19	\$1.40	\$1.65	\$1.89	\$2.19	\$2.66	\$2.88	\$3.10	\$3.32
1000	\$0.85	\$0.98	\$1.15	\$1.33	\$1.48	\$1.67	\$1.92	\$2.16	\$2.40	\$2.64
2500	\$0.80	\$0.89	\$1.04	\$1.14	\$1.28	\$1.42	\$1.55	\$1.74	\$1.92	\$2.11
4000+	Please request our High-Volume Contract Screen Printing Price List									

Printing on Dark Garments

Add 1 additional color, per placement location, to allow for a white base, which is required for color vibrancy.

Setup (per location)

No Screen Fees on all orders 48 units or more

Screen Fee	\$25.00/ea
4 Color Process	Email for Quote (72pc min.)
Simulated Process	Email for Quote (72pc min.)
PMS Match (90% accuracy)	\$20.00 per color
Ink Change	\$20.00 per color (24pc min.)
Pre-Production Sample	Email for Quote (\$100 min.)

Print Location Upcharges

Standard Sleeve	\$0.30/ea
Long Sleeve	\$0.50/ea
Pocket Prints(max. 4 color)	\$0.30/ea
Above Pocket(max. 4 color)	\$0.50/ea
Unusual Placements	E-mail for Quote (72pc min.)

Garment Upcharges (per unit)

Sweatshirts/Hoodies/Fleece	\$0.30/ea
Flannel Pants/Sweatpants	\$0.50/ea
Zippered Items	\$0.30/ea
Polos/Button Downs	\$0.30/ea
Bags/Aprons/Flats	\$0.30/ea
Shorts	\$0.30/ea
Onesies	\$0.30/ea
Camouflage/Tie Dyed	\$0.30/ea
Mesh	\$0.30/ea (poly. only)

Fabric Upcharges (per unit)

Polyester	\$0.30/ea
Ribbed/Spandex	\$0.50/ea
Terry Products	\$0.50/ea

One-Color Vinyl Personalizations

Names	\$5.00/ea
Numbers	\$5.00/ea

*HTV used for all names and numbers. Listed name price includes one line of text. Listed numbers price includes up to 2 digits max.

Specialty Ink Upcharges (per color/imprint)

Neon/Florescent	\$0.25/ea
Metallic/Shimmer	\$0.40/ea
Glitter/Crystalina (72pc min.)	\$0.50/ea
Phantom (72pc min.)	\$0.50/ea
Clear Gel	\$0.50/ea
Puff (144pc min.)	\$2.50/ea
Glow-in-the-Dark	\$1.25/ea
Reflective	\$1.50/ea
Full Foil (144pc min.)	\$4.50/ea

Colors

If you require a specific PMS color match please request it prior to quote approval.

*Please note colors as viewed on a screen or printed out on paper may not be 100% accurate. Please refer to a Pantone® swatch book for best accuracy.





2023 CONTRACT PRICING

EMBROIDERY

QUANTITY	5000 STITCHES	7500 STITCHES	10,000 STITCHES	12,500 STITCHES	15,000 STITCHES	20,000 STITCHES
12	\$6.20	\$6.98	\$7.77	\$8.56	\$9.35	\$11.63
24	\$4.89	\$5.67	\$6.44	\$7.62	\$8.39	\$10.67
48	\$4.27	\$5.05	\$5.82	\$6.59	\$7.36	\$9.64
72	\$3.45	\$4.22	\$5.00	\$5.77	\$6.54	\$8.81
144	\$2.88	\$3.66	\$4.43	\$5.20	\$5.97	\$8.25
288	\$2.73	\$3.50	\$4.27	\$5.05	\$5.82	\$8.09
500	\$2.60	\$3.37	\$4.14	\$4.91	\$5.69	\$7.96
750	\$2.52	\$3.30	\$4.07	\$4.84	\$5.61	\$7.89
1000 +	Please request our High-Volume Contract Embroidery Price List					

In-House Digitizing

Left Chest	\$35.00 (up to 10k stitches)
Cap/Hat	\$35.00 (up to 10k stitches)
Full Back	Email for Quote
Provided File Edits	Email for Quote

Setup

Sewout for Approval	\$25.00 per (up to 15k stitches)
Pre-Production Sample	\$75.00 per (up to 15k stitches)
Thread Color Change	\$20.00 per color
8+ Thread Colors	\$40.00 (48pc min.)
Custom Order Thread	Email for Quote
Puff Designs	\$2.00 per unit (+double digitizing)
Non-Standard Location	\$0.30 per unit (yoke, sleeve, etc)

*Sewouts & pre-production samples will increase turnaround time.

Garment Upcharges

Hats/Caps/Visors	\$0.50/ea
Beanies/Skull Caps	\$0.25/ea
Backpacks/Duffels	\$0.50/ea
Blankets/Towels	\$0.75/ea
3-in-1 Jackets	Email for Quote
Oversized Goods	50% to unit price

Fabric Upcharges

Duck Canvas/Carhartt	\$1.00/ea
Thick Materials	\$0.75/ea (fleece, jacket, etc)
Misc. Knits	\$0.25/ea

Personalizations

Custom Text	\$5.00 per line, per unit
Stock USA Flags Patch	\$5.00 per unit

Specialty Thread Upcharges

Neon/ Florescent	\$0.50/ea
Metallic	\$0.50/ea
Rayon	\$0.50/ea
Glow-in-the-Dark	\$0.50/ea

Colors

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2023 CONTRACT PRICING

DIRECT-TO-GARMENT (DTG)

QUANTITY	UP TO 4" X 4"	4" X 4" - 10" X 10"	10" X 10" - 13" X 15"	OVERSIZED
6 - 24	\$6.25	\$8.25	\$10.25	\$11.75
24 - 48	\$5.75	\$7.50	\$8.50	\$10.75
49 - 144	\$5.25	\$7.10	\$8.00	\$9.50
144 - 500	\$4.50	\$5.75	\$6.50	\$8.75
500+	\$4.00	\$5.00	\$5.75	\$7.75

General Information

Standard pricing is based on artwork with up to 50% ink coverage.

Artwork with over 50% ink coverage may be subject to increased pricing.

Discounts may be applied on orders that provide SanMar brand pretreated garments.

Please reach out to your sales representative for all brand/style suggestions.

Misc. Upcharges

Sweatshirts/Hoodies/Fleece	\$0.50/ea
Zippered Items	\$1.00/ea
Onesies/Youth	\$0.50/ea
Non-Standard Location	Email for Quote

**For best results, please provide
100% ringspun cotton garments.
We assume no liability for garments
provided with less than
100% cotton content.**

Colors

We are unable to guarantee PMS color matches on Direct-to-Garment (DTG) printing.

*Please note colors as viewed on a screen or printed out on paper may not be 100% accurate.



2023 CONTRACT PRICING

DIGITAL TRANSFERS (DTF)

Pricing includes transfer & application.

QUANTITY	4" x 4"	5.8" x 8.3"	8.3" x 11.7"	11.7" x 11.7"	11.7" x 16.5"
24-49	\$6.24	\$7.46	\$8.76	\$10.53	\$12.31
50-99	\$5.15	\$6.16	\$7.33	\$8.89	\$10.46
100-199	\$4.46	\$5.07	\$5.82	\$6.98	\$8.15
200-299	\$4.12	\$4.60	\$5.28	\$6.28	\$7.25
300-499	\$3.90	\$4.30	\$4.99	\$5.94	\$6.90
500-999	\$3.82	\$4.22	\$4.83	\$5.76	\$6.68
1000-2499	\$3.73	\$4.08	\$4.69	\$5.61	\$6.54
2500-4999	\$3.68	\$3.99	\$4.61	\$5.52	\$6.45
5000+	\$3.64	\$3.91	\$4.52	\$5.46	\$6.37

Print Location Upcharges

Standard Sleeve	\$0.30/ea
Long Sleeve	\$0.50/ea
Pocket Prints	\$0.30/ea
Above Pocket	\$0.50/ea
Unusual Placements	E-mail for Quote (72pc min.)

Garment Upcharges (per unit)

Sweatshirts/Hoodies/Fleece	\$0.30/ea
Flannel Pants/Sweatpants	\$0.50/ea
Zippered Items	\$0.30/ea
Polos/Button Downs	\$0.30/ea
Bags/Aprons/Flats	\$0.30/ea
Shorts	\$0.30/ea
Onesies	\$0.30/ea
Camouflage/Tie Dyed	\$0.30/ea
Mesh	\$0.30/ea (poly. only)

Fabric Upcharges (per unit)

Polyester	\$0.30/ea
Ribbed/Spandex	\$0.50/ea

One-Color Vinyl Personalizations

Names	\$5.00/ea
Numbers	\$5.00/ea

*HTV used for all names and numbers. Listed name price includes one line of text. Listed numbers price includes up to 2 digits max.

Colors

We are unable to guarantee PMS color matches on Digital Transfers (DTF).

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2023 CONTRACT PRICING

FINISHING SERVICES

SERVICE	250 PCS	500 PCS	1000 PCS	2500+ PCS
Individually Fold Only (T-Shirts)	\$0.35	\$0.30	\$0.25	\$0.20
Fold/Bag	\$0.70	\$0.55	\$0.50	\$0.40
Fold/Bag/Tag (UPC Code or Size Sticker)	\$1.20	\$0.75	\$0.68	\$0.60
Sticker Application (per sticker)	\$0.50	\$0.20	\$0.18	\$0.15
Hang Tag Application	\$0.40	\$0.25	\$0.20	\$0.15
Tear Away Tag Removal	\$0.25	\$0.20	\$0.15	\$0.10
Cut Away Tag Removal	\$0.95	\$0.75	\$0.50	\$0.30
Inside Neck Tag Printing (one color)	\$1.25	\$1.00	\$0.65	\$0.55
Woven Neck Label Application (up to 2" x 4")	\$2.00	\$1.75	\$1.50	\$1.25
Woven Hem Tag Application	\$2.00	\$1.75	\$1.50	\$1.25

**For any folding services that include hoodies or items other than t-shirts, a minimum upcharge of \$0.20/ea will apply.*

Inside Tag Printing Setup Fee

\$5.00 Per Size/Design/File/Fabric

Tag Printing Information

The FTC custom printed shirt tags are required to list Country of Origin and Fabric. If you are printing on multiple brands and fabrics, additional tag files will be needed. See the Federal Wool & Trade Act for more information.

Woven Label Application

While we apply woven labels, hang tags, UPC codes, etc, we typically do not provide them. Should you need to purchase woven labels, hang tags, UPC codes, etc, we recommend considering Labels Inter-Global, Inc. (www.labelsig.com) for your needs.

Colors

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2023 CONTRACT PRICING

STOCK SCREEN PRINTING INK COLORS

Red 186C <i>†Red</i>	Cardinal Red 201C <i>†Burgundy</i>	Maroon 195C <i>†Maroon</i>	Dolphin Orange 151C <i>†Toast</i>	Orange 172C <i>†Orange</i>	Old Gold 7569C <i>†Old Gold</i>	Athletic Gold 1235C <i>†Goldenrod</i>	Yellow 108C <i>†Daffodil</i>
Powder Yellow 100C <i>†Lemon</i>	Lime Green 375C <i>†Neon Green</i>	Light Green 361C <i>†Veggie Green</i>	Irish Green 348C <i>†Deep Green</i>	Forest Green 3537C <i>†Latex Green</i>	Baby Blue 278C <i>†Pastel Blue</i>	All-County Blue 292C <i>†Blue Splendor</i>	Light Blue 2925C <i>†California Blue</i>
Marine Blue 285C <i>†China Blue</i>	Royal Blue 286C <i>†Sapphire</i>	Navy 540C <i>†TH Navy</i>	Light Purple 266C <i>†Cindy Purple</i>	Purple 7679C <i>†Iris</i>	Hot Pink 225C <i>†Horizon Pink</i>	Light Pink 210C <i>†Pink Splendor</i>	Tan 4029C <i>†Foundation</i>
Turkey Brown 1615C <i>†Chocolate</i>	Dark Brown 476C <i>†Brown</i>	Light Grey 428C <i>†Cloud Grey</i>	Dark Grey C. Grey 10C <i>†Charcoal</i>	Black <i>†Black</i>	White <i>†White</i>		

SPECIALTY INK COLORS

Metallic Gold <i>†Metallic Gold</i>	Metallic Silver <i>†Metallic Silver</i>	Metallic Copper	Metallic Rose Gold	Metallic Black	Reflective Silver	Gold Glitter	Silver Glitter
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FLUORESCENT INK COLORS

Safety Yellow <i>†Neon Yellow</i>	Safety Green <i>†Neon Green</i>	Safety Orange <i>†Neon Orange</i>	Safety Pink
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If you require a specific PMS color match please request it prior to quote approval.

*Please note colors as viewed on a screen or printed out on paper may not be 100% accurate. Please refer to a Pantone® swatch book for best accuracy.

†Denotes our best matching stock embroidery thread color







2023 CONTRACT PRICING

STOCK EMBROIDERY THREAD COLORS

Red 185C <i>†Red</i>	Burgundy 201C <i>†Cardinal Red</i>	Maroon 195C <i>†Maroon</i>	Toast 151C <i>†Dolphin Orange</i>	Orange 172C <i>†Orange</i>	Old Gold 7569C <i>†Old Gold</i>	Goldenrod 1235C <i>†Athletic Gold</i>	Daffodil 108C <i>†Yellow</i>
Lemon 100C <i>†Powder Yellow</i>	Neon Green 375C <i>†Lime Green</i>	Veggie Green 361C <i>†Light Green</i>	Deep Green 348C <i>†Irish Green</i>	Latex Green 3537C <i>†Dark Green</i>	Olive Drab 5753C	Tealeaf 345C	Peppermint 3258C
Teal 320C	Surf Blue 2203C	Pastel Blue 278C <i>†Baby Blue</i>	Blue Splendor 292C <i>†All-County Blue</i>	California Blue 2925C <i>†Light Blue</i>	Dolphin Blue 285C <i>†Marine Blue</i>	Sapphire 286C <i>†Royal Blue</i>	TH Navy 540C <i>†Navy</i>
Primrose 2577C	Cindy Purple 266C <i>†Light Purple</i>	Iris Purple 7679C <i>†Purple</i>	Passion Rose 2062C	Horizon Pink 225C <i>†Hot Pink</i>	Pink Splendor 210C <i>†Light Pink</i>	Dusty Rose 189C	Foundation 4029C <i>†Tan</i>
Beige 728C	Chocolate 1615C <i>†Turkey Brown</i>	Brown 476C <i>†Brown</i>	Cocoa Mulch 724C	Cloud Grey 428C <i>†Light Grey</i>	Charcoal C. Grey 10C <i>†Dark Grey</i>	Black <i>†Black</i>	White <i>†White</i>

SPECIALTY/FLUORESCENT THREAD COLORS

Shimmer Gold 125C	Metallic Gold <i>†Metallic Gold</i>	Metallic Silver <i>†Metallic Silver</i>	Neon Yellow <i>†Safety Yellow</i>	Neon Green <i>†Safety Green</i>	Neon Orange <i>†Safety Orange</i>
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†Denotes our best matching stock screen printing ink color





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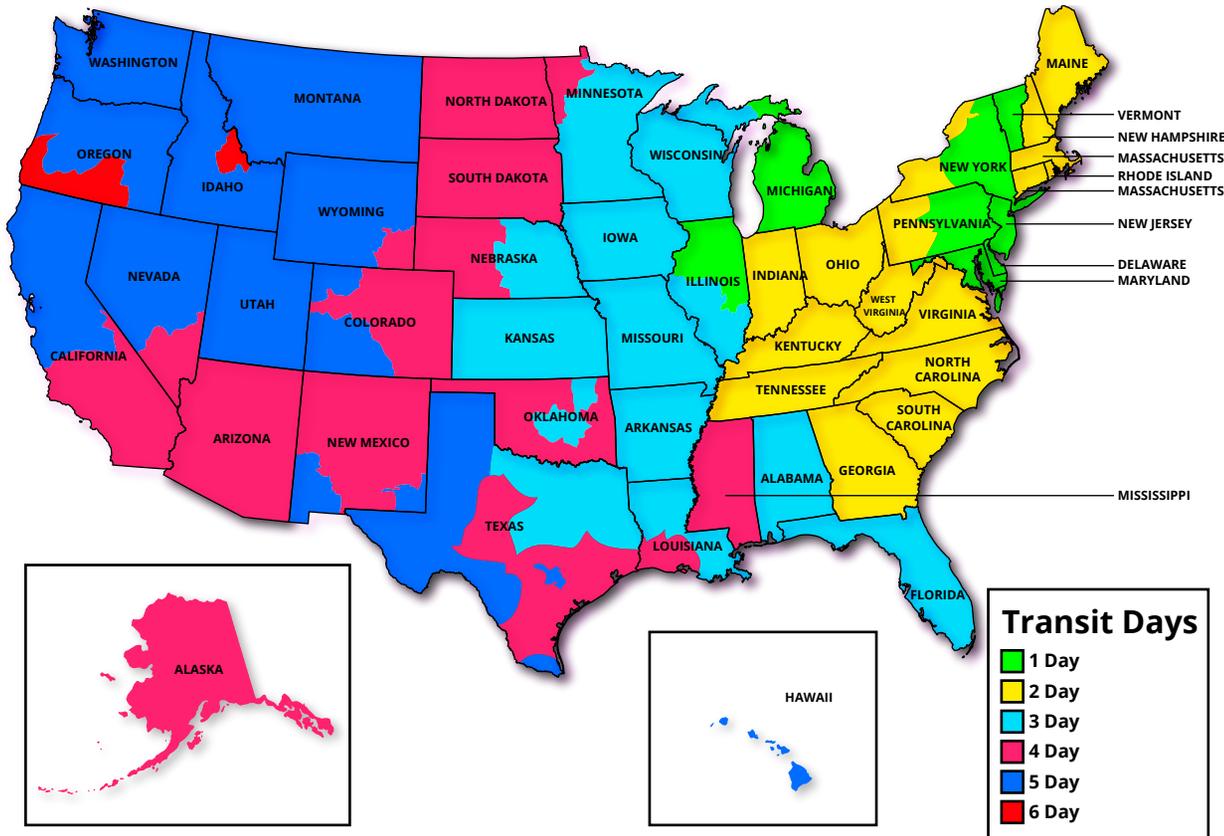
Wantage
**PORT &
COMPANY**

**PORT &
COMPANY**



2023 CONTRACT PRICING

UPS Ground Transit Times



Shipping & Handling

Please reach out to your sales representative for quotes on outbound freight-by-truck or local courier. Our expedited local courier service is available within a 15 mile radius of our main warehouse.

Outgoing orders will typically ship in the cartons they were received in. New, unlabeled cartons will not be provided, unless requested on your PO.

If we are shipping your order third-party, please provide your account number and zip code on the PO, along with desired shipping method and delivery address(es). Additionally, shipping insurance requests must be notated on your PO, along with the amount to insure. A single \$3.95 fee will apply to all third-party shipments.

We are not responsible for any delays, parcels damaged, or parcels lost in transit by the carrier (to or from our facility). Shipments returned by the carrier due to an incorrect address provided will incur in a \$20.00 reshipment fee.

Please reach out to your sales representative about any drop shipping/fulfillment requirements for your order.

Drop shipping will be billed at \$3.95 per location +\$0.15 per additional kitted item. Additional information, including a drop shipping template, can be found at: allcountyapparel.com/contractor-resources

Please reach out to your sales representative regarding any international export requirements.





(855) 330-8371
www.allcountyapparel.com

CONTRACTOR
RESOURCES

